

# Frequently asked questions about Redmond Salt

## **Where do Redmond products come from?**

Redmond, Utah which is located 150 miles south of Salt Lake City, UT.

## **Why is Redmond Salt so unique?**

Redmond Salt is a natural mineral sea salt, left as a deposit from an ancient sea during the Jurassic period. The minerals from that sea were captured within the crystallizing salt rather than settling out separately as occurs with other salt deposits. Not only does Redmond salt have all the minerals in a natural balance, but it is free from modern day pollutants that other salts, including other sea salts, have been exposed to. We call it a 'pre-pollution' sea salt.

## **Are there other salts like Redmond's?**

None that we know of. Although there are several other companies who tell their customers that their salt is "the same as Redmond's," we have never found any other salt, either natural or man made, that is equal in analysis or performance to Redmond Natural Trace Mineral Salt.

## **Why do animals prefer Redmond Salt?**

We believe it is due to the 50 plus natural minerals which are found in the Redmond salt. We believe that animals have an innate sense of what is best for them.

## **Are the minerals in Redmond Natural Trace Mineral Salt readily available to animals?**

Absolutely. If they weren't, we wouldn't get all the testimonial reports back from customers telling of the improved animal health witnessed after changing feed programs to include Redmond Salt. If the minerals weren't available to the animals, these benefits wouldn't be prevalent.

## **When feeding Redmond Salt, do I feed more, less, or the same as other salt?**

That depends on many factors, primarily the animals' mineral condition before they receive the Redmond product. When animals are first given the free choice option of Redmond Salt, they have been known to consume up to four times more of it than other salt until they get their mineral needs taken care of. Once their bodies have a healthy balance of nutrients, they tend to cut back on salt consumption to a level equal or even lesser than that before the switch.

## **Do I need to supplement any other minerals when I feed Redmond Salt?**

This depends on many factors outside of our control. We don't like to oversell our products, so our recommendation is to replace whatever salt is in your program with the Redmond Salt and to keep everything else the same. Watch your animals for changes (for example, shine in hair coat, rate of gain, herd health, etc.), then decide whether or not you want to make other changes to your feed program.

## **Redmond Salt is more expensive than other salt. How can I afford to feed it?**

The right question may be, "How can you afford not to?" When you figure out the additional cost per ounce of Redmond Salt and multiply that by the number of ounces per head per day, the additional cost to feed Redmond Salt is likely less than \$5.00 annually per animal. So the question is, what other mineral salt with over 50 minerals can you buy for less than \$5.00 per year? We have customers who tell us that by feeding Redmond Salt they save enough on veterinarian bills to more than pay for Redmond Salt.

## **Are the health benefits I have heard about from Redmond products guaranteed?**

No, because every animal is different, and every feeding situation varies. We only guarantee that Redmond products will tip the scales in your animals' favor. Often, that tip is enough to make problems go away. But sometimes, if the animals are so out of balance that things are really bad, it may not result in immediately obvious improvements.